

Press Release

Embargoed for 12th May, 2016

Deutsche Bank awarded as Best International Cash Management Bank, Best International Transaction Bank, and Best Global Clearing Bank (Euro and USD) in Asia Pacific for 2016 in The Asian Banker Transaction Banking Awards 2016

- **Deeper entrenchment in Asia drove market share growth**
- **Robust technology allows quick onboarding of businesses exited by global peers**
- **Seamless universal client coverage through tight cross-business partnerships**

Hanoi, Vietnam May 11th 2016—Deutsche Bank received the awards for **Best International Cash Management Bank, Best International Transaction Bank, and Best Global Clearing Bank (Euro and USD) in Asia Pacific** for 2016 in The Asian Banker Transaction Banking Awards Programme 2016. The awarding ceremony was held in conjunction with the prestigious Asian Banker Summit 2016, the foremost annual meeting for decision makers in the financial services industry in the Asia Pacific region, held at the JW Marriott, Hanoi, Vietnam on May 11th 2016.

Deeper entrenchment in Asia drove market share growth

Revenue grew in the high double digits as Deutsche Bank was able to capture a larger market share in corporate and financial institution clients. Key to this is its commitment to continue investing in market coverage, human talent, and product capabilities in Asia Pacific. This gives the bank an edge when servicing clients that require sophisticated and global solutions.

Robust technology allows quick onboarding of businesses exited by global peers

The bank is at the forefront of digitising its business, leading to cost reductions and efficiency improvements. This robust technology infrastructure has also enabled the quick onboarding of businesses that have been exited by its retreating global peers through quick customisation and bank-agnostic capabilities.

Seamless universal client coverage through strengthened cross-business partnerships

Cross-business partnership further strengthened in 2015 as evident in the ability to deliver end-to-end advisory solutions. This close collaboration resulted in a 20% jump in FX cross-selling as well as the winning of numerous mandates that were originated from investment banking deals. One example is Sivantos, which saw the seamless delivery of investment and transaction banking solutions.

About 1,000 delegates attended the awarding ceremony, consisting of industry specialists, senior bankers, regulators, service providers, and decision makers from leading institutions in Asia, the United States, Europe, and Latin America, where opinions and responses of practitioners to global issues are shaped.

The Transaction Banking Awards under the Asian Banker Business Achievement Awards are widely acknowledged by the financial services industry as the highest possible accolade available to industry professionals and banks in the Asia Pacific region. The Transaction Banking Awards evaluate banks' achievements in cash management, payments, and trade finance. Recipients of these awards are determined through a combination of surveys, interviews, and field research by The Asian Banker research staff. A stringent three-month evaluation process based on a balanced and transparent audit-based approach is used to determine the awardees.

About The Asian Banker

The Asian Banker is the region's most authoritative provider of strategic business intelligence to the financial services community. The Singapore-based company has offices in Singapore, Malaysia, Manila, Hong Kong, Beijing, and Dubai, as well as representatives in London, New York, and San Francisco. It has a business model that revolves around three core business lines: publications, research services and forums. The company's website is www.theasianbanker.com

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