

Press Release

Metrobank was awarded The Best Transaction Bank in the Philippines at The Asian Banker Transaction Awards Programme 2018

- **Metrobank successfully developed the Enterprise Resource Planning (ERP) system to facilitate collection and payment process**
- **The bank illustrated robust financial performance with an excessive number of deals in the period**
- **The bank showed strong effort for digitalization Trading services in Philippines market**

Beijing, May 24th, 2018— **Metrobank** received the award for **The Best Transaction Bank in the Philippines** at the- The Asian Banker Transaction Awards 2018. The award ceremony was held in conjunction with the prestigious Future of Finance Summit 2018, the foremost annual meeting for decision makers in the financial services industry in the Asia Pacific region, held at the China World Hotel, Beijing, China.



Standing from left: Siddharth Chandani, Research Analyst, The Asian Banker, Christian Paul Philippe D. Orlino, FVP-Institutional Transaction Banking, Metrobank, Bill Chua, International Resource Director, The Asian Banker, Angelica S. Reyes, Head, Markets Sales Group, Metrobank, Mathew Welch, International Resource Director, The Asian Banker

Metrobank successfully developed the Enterprise Resource Planning system to facilitate collection and payment process

In 2017, Metrobank has launched Enterprise Resource Planning (ERP) connections for collection and payment solutions. For Collection, the bank developed a new module called Automatic Billing Reporting Facility (ABRF). This is a reporting facility that allows clients for a straight-through reconciliation collection reports from multiple collection channels, be it electronic or manual, credited near real-time that is being generated multiple times a day with Intraday Reports. This facility provided customers more transparent control on their receivables. In term of payments, the bank operates a host-to-host connection in sending disbursement instructions to suppliers/billers directly from client's ERP to Metrobankdirect Corporate for subsequent processing. Process is seamless with real-time transaction status reports ready for return consumption to client's system.

The bank illustrated robust financial performance with an excessive number of deals in the period

Metro Bank has been consistently growing its estimated market share for the trade services in the past 3 years with an increase of 14% in 2017. The bank's revenue from trade franchisee also recorded a 10% high as the result of the 30% acceleration in its trade finance outstanding growth. Furthermore, the bank was able to be on board a massive number of mandates with 31% growth for Payment Solutions and 22% growth for Collection Solutions.

The bank showed strong effort for digitalization Trading services in Philippines market

Metrobank, being an innovator in the market, is one of the first local banks to process Supplier Finance and Dealer Finance via online banking. The platform copes up with the technological advantages available to serve the wide range of clients more efficiently and effectively. The online platform is also integrated with other Trade Services, such as Letters of Credit or Guarantees, catering its customers' need for the faster turnaround time.

The Asian Banker Transaction Awards Programme, refereed by prominent global bankers, IT consultants and academics, is the most prestigious of its kind in Asia Pacific. Recipients of these awards are honoured in a gala event that recognises their efforts in bringing superior products and services to their customers. A stringent and comprehensive evaluation process determines the awardees. For specific details relating to description of the awards, evaluation criteria and process, kindly visit <http://www.asianbankerawards.com/transactionawards/index.php>.

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About The Asian Banker

The Asian Banker is the region's most authoritative provider of strategic business intelligence to the financial services community. The company is headquartered in Singapore, with offices in Manila, Malaysia, Hong Kong, Beijing, and Dubai, as well as representatives in London, New York, and San Francisco. It has a business model that revolves around three core business lines: publications, research services, and forums.

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