

## Press Release

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### **So Lay Hua awarded Transaction Banker of the Year in Asia Pacific (Domestic Bank) in The Asian Banker Leadership Achievement Awards 2017**

- **So Lay Hua has anchored the Group Transaction Banking team as one of the core pillars within UOB Group**
- **She has expanded the team of specialists in transaction banking business across the region**
- **UOB Group Transaction Banking has gained strong industry recognition year-on-year**

**Singapore June 8<sup>th</sup> 2017** — Ms. **So Lay Hua** received the award for **Transaction Banker of the Year in Asia Pacific (Domestic Bank)** at the prestigious The Asian Banker Leadership Achievement Awards for 2017. The awarding ceremony was held in conjunction with the prestigious Asian Banker Future of Finance Summit 2017, the foremost annual meeting for decision makers in the financial services industry in the Asia Pacific region, held at the Asian Civilisations Museum, Singapore.

She joined the bank in 2006, with 18 years of banking experience drawn from both foreign and local banks, to spearhead the Group Transaction Banking business and strategy.

With her vision and leadership, she built the Group Transaction Banking business into one of the bank's core pillars, contributing one-third of the Bank's wholesale banking's revenue. In 10 years, she has grown the business significantly by building the technology infrastructure, expanding product suite in cash management and trade finance, increasing her staff strength and developing the regional business footprint in Singapore, Malaysia, Thailand, China, Hong Kong, Indonesia, and Myanmar. She has been instrumental in driving the business' strong franchise with the Myanmar banks to build their capabilities and solutions as part of the banking transformation in Myanmar.

Under her strong stewardship, she has led Group Transaction Banking to gain strong industry recognition over the last ten years. UOB has developed and grown its transaction banking business significantly over the last four years, with a compound annual growth rate (CAGR) of 16%. In 2016, UOB recorded 8% growth in transaction banking revenue and profit and 5% growth in trade assets.

The Transaction Banker of the Year Award is the highest distinction that can be given to an individual in the transaction banking business. The award is divided into two categories for Domestic Bank and International Bank respectively, to recognise the different roles that each plays in supporting customers.

The programme is predicated on the core belief that "Leadership is demonstrated by the ability to execute to a well communicated vision, by inspiring a strong management team, with courage and passion in overcoming specific adversities in order to deliver a strong and sustainable financial and business performance acceptable to all its stakeholders."

## **About The Asian Banker**

The Asian Banker is the region's most authoritative provider of strategic business intelligence to the financial services community. The Singapore-based company has offices in Singapore, Malaysia, Manila, Hong Kong, Beijing, and Dubai, as well as representatives in London, New York, and San Francisco. It has a business model that revolves around three core business lines: publications, research services and forums. The company's website is [www.theasianbanker.com](http://www.theasianbanker.com)

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